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LANSDELL PROTECTIVE AGENCY OF NEW YORK JOINS MURDOCH SECURITY GROUP

Historic New York market leader gains national presence

NEW YORK, November 13, 2007—Manhattan-based Lansdell Protective Agency becomes the newest member of the Murdoch Security Group, expanding the firm's New York presence. Tom Tuite, a 14-year veteran of Lansdell Protective Agency, will continue to lead Lansdell operations as regional manager for New York and New Jersey.

Leadership continuity is a key element in the Murdoch acquisition strategy. The company allows individual group partners to maintain their distinct brand identities. At the same time, the Murdoch headquarters analyzes each entity and implements best practices from other partners. Preserving local leadership while upgrading service levels and operational efficiency has proven successful. Many security companies lose up to 40% of their business after an acquisition. By contrast, members of the Murdoch Security Group have retained more than 95% of their clients.

"It's important to choose the right partners," says William Vassell, chairman and CEO of Murdoch Security Group. "We look for high-quality firms that stand out within this competitive industry. In the case of Lansdell, it's a family-owned business with a reputation for integrity and service excellence."

Vassell entered the security industry in 1980 as a security officer. He founded Command Security Corporation in 1983, guiding its growth into a publicly traded company with revenue of more than \$100 million. He served as chairman and CEO of Command until 2004.

"For almost 40 years, Lansdell Protective Agency has stood for quality and integrity," says Tuite. "The McRoberts family has always maintained personal relationships with both clients and employees, and that personal touch will continue as part of the Murdoch Security Group."

Founded in 1969 by Frank C. McRoberts, father of current chairman and namesake Lansdell C. McRoberts, Lansdell Protective Agency provides security officers to businesses in the greater New York area. The company has offices in Manhattan, Long



Island, Westchester County and New Jersey. Lansdell Protective Agency specializes in serving the banking, airline and shipping industries.

The firm's culture revolves around customer service. "We never say 'no' to client requests," says Tuite. "If they need us, we're always there."

The Murdoch Security Group was founded in 2004 to provide the highest quality security services to clients throughout the East Coast. The firm offers a full range of security services, including security officers, investigations and executive protection. The organization serves a diverse client base through its group partners. This unique corporate structure offers personal service from empowered management, while maintaining company-wide standards to ensure consistent service levels throughout the organization.

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